



Farm Service Agency  
U.S. DEPARTMENT OF AGRICULTURE

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## USDA Offers Assistance to Help Organic Dairy Producers Cover Increased Costs

**News Release | Tennessee | May 24, 2023**

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**NASHVILLE, Tenn., May 24, 2023** – The U.S. Department of Agriculture (USDA), announces assistance for dairy producers with the new Organic Dairy Marketing Assistance Program (ODMAP). ? ODMAP is established to help mitigate market volatility, higher input and transportation costs, and unstable feed supply and prices that have created unique hardships in the organic dairy industry. Specifically, under the ODMAP, USDA’s Farm Service Agency (FSA) is making \$104 million available to organic dairy operations to assist with projected marketing costs in 2023, calculated using their marketing costs in 2022.?

“Tennessee organic dairy producers have faced significant and unique increases in their marketing costs, compounded by increases in feed and transportation costs and the limited availability of organic grain and forage commodities,” said State Executive Director John Litz. “Without assistance, many organic dairies, particularly small organic dairies, will cease production, which not only impacts the domestic supply and consumption of organic milk but also the well-being of many rural communities across the country. This program will keep Tennessee small organic dairies in operation as they continue to weather a combination of challenges outside of their control.”?

Tennessee FSA service centers will begin accepting applications for ODMAP on May 24, 2023. Eligible producers include certified organic dairy operations that produce milk from cows, goats and sheep.

### **How ODMAP Works?**

FSA is providing financial assistance for a producer’s projected marketing costs in 2023 based on their 2022 costs. ODMAP provides a one-time cost-share payment based on marketing costs on pounds of organic milk marketed in the 2022 calendar year.?

ODMAP provides financial assistance that will immediately support certified organic dairy operations during 2023 keeping organic dairy operations sustainable until markets return to more normal conditions.??

### **How to Apply?**

Tennessee FSA service centers are accepting applications from May 24 to July 24, 2023. To apply, producers should contact FSA at their local [USDA Service Center](#). To complete the ODMAP application, producers must certify to pounds of 2022 milk production, how documentation of their organic certification, and submit a completed application form.?

Organic dairy operations are required to provide their USDA certification of organic status confirming operation as an organic dairy in 2023 and 2022 along with the certification of 2022 milk production in hundredweight.???

ODMAP complements other assistance available to dairy producers, including Dairy Margin Coverage (DMC) and Supplemental DMC, with more than \$300 million in benefits paid for the 2023 program year to date. ?Learn more on the [FSA Dairy Programs webpage](#).?

### **More Information?**

To learn more about USDA programs, producers can contact their local [USDA Service Center](#). Producers can also prepare maps for acreage reporting as well as manage farm loans and other programs by [logging into their farmers.gov account](#). If you don't have an account, [sign up today](#).?

USDA touches the lives of all Americans each day in so many positive ways. In the Biden-Harris administration, USDA is transforming America's food system with a greater focus on more resilient local and regional food production, fairer markets for all producers, ensuring access to safe, healthy and nutritious food in all communities, building new markets and streams of income for farmers and producers using climate smart food and forestry practices, making historic investments in infrastructure and clean energy capabilities in rural America, and committing to equity across the Department by removing systemic barriers and building a workforce more representative of America.

To learn more, visit [usda.gov](https://www.usda.gov).

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